



Virtual Presentation 2023

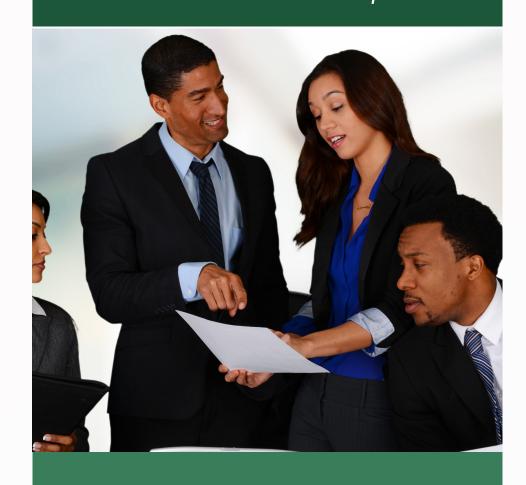
# DBE/ACDBE CERTIFICATION WORKSHOP

"GETTING STARTED"

JUNE 22, 2023 | 10AM - 12PM

# Target Audience

### Small Business Enterprise



Small Businesses Eligible for DBE/ACDBE Certification

Disadvantaged Business Enterprise



Prime and Subcontractors

# Airport Concession Disadvantaged Business Enterprise



Airport Concession and Car Rentals

# Content

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Overview of DBE/ACDBE Program

Online Application Demo

Identifying NAICS Codes

Next Steps: In-Person Workshops



# HOUSEKEEPING

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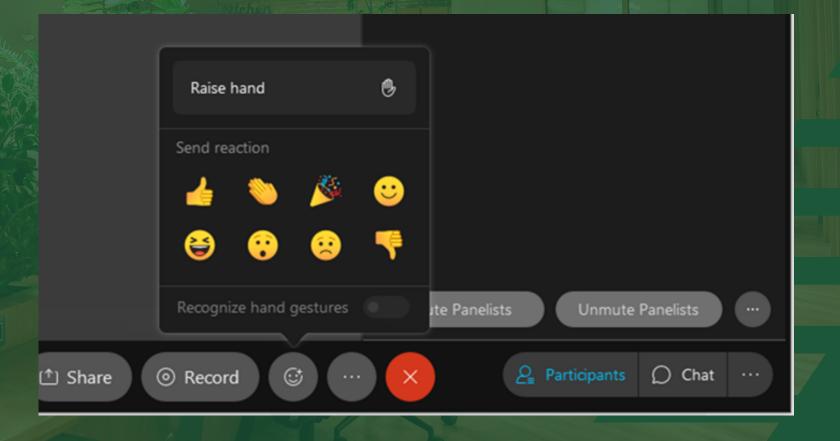
**PANELS:** 

Q&A: Submit Questions in the Q&A

**Chat Box: Resources** 

**REACTION FEATURE:** 

Hand Raise: Request to Unmute



This meeting is recorded.

# DBE/ACDBE Certification: Eligibility and Benefits CUCP June 22, 2023

Shaun Bouy, *DBE/ACDBE Program Compliance*Western-Pacific Region Office of Civil Rights
FAA
Martha Kenley, National DBE Program Manager
FHWA

### **HISTORY**

- ▶ 1964 Title VI of the Civil Rights Act of 1964
- ▶ 1980 DOT issues regulations to implement uniform MBE programs on Federally assisted DOT projects. Includes distinct goals for MBEs and WBEs
- ▶ 1982 Congress passes Surface Transportation Assistance Act
  - ▶ 10% National DBE goal
- ► 1987 Congress passes the Surface Transportation and Uniform Relocation Assistance Act
  - ► Adds women as presumed disadvantaged class
  - Adds small business size standard

### **HISTORY**

- ► 1995 Adarand v. Pena. U.S. Supreme Court case: Federal racial classifications must undergo strict scrutiny. Must show serve compelling govt. interest and be narrowly tailored to further interest
- ▶ 1999 49 CFR Part 26 created as DBE program regulations.
  - "Good faith efforts" introduced
  - ▶ 10% goal becomes "aspirational"

# DBE/ACDBE PROGRAM (49 CFR PART 26 and 23)

The DBE Program is a legislatively mandated USDOT program that requires all recipients of federal transportation funds (from the Federal Highway Administration, Federal Transit Administration, and Federal Aviation Administration), to create and administer a DBE program

- Governing regulations found in 49 CFR Part 26 and 23 (Airport Concessions)
- DBE Program is owned by USDOT and only the Office of the General Counsel can issue official guidance

### DBE/ACDBE PROGRAM OBJECTIVES

- To ensure nondiscrimination in the award and administration of DOT-assisted contracts in the Department's highway, transit, and airport financial assistance programs
- ► To create a level playing field on which DBEs can compete fairly for DOT-assisted contracts
- To promote the use of DBEs in all types of federally-assisted contracts and procurement activities conducted by recipients
- ► Help remove barriers that prevent socially and economically disadvantaged businesses from achieving equal participation in U.S. DOT Federal aid contracts
- Ensure that only firms that fully meet the eligibility standards set forth in Federal regulations are permitted to participate in the program
- Assist in the training and development of DBE firms to successfully compete in the marketplace

## DBE/ACDBE PROGRAM

- Recipients must set an overall DBE goal expressed as a percentage of federal funds received on a triennial basis
- One goal for each funding source: FAA, FHWA, FAA
- Recipients meet goals by using a combination of race neutral (no contract goals) and race conscious (contract goals) methods

# DBE/ACDBE Program

- ► Each recipient of federal funds must create a DBE Program that includes how they will comply with the regulatory requirements
  - Certification
  - Nondiscrimination Assurances
  - Monitoring and Oversight
  - Compliance and Penalties
- ▶ DBE Programs must be "narrowly tailored," meaning they must be structured to remedy current discrimination and the ongoing effects of past discrimination
- DBE contract goals can be met by any certified DBE

### DBE/ACDBE PROGRAM BENEFITS

- ► FAA, FHWA, FTA funding recipients must set an overall goal for DBE participation represented as percentage of federal funding
- Recipients meet overall goal with use of a combination of raceneutral (no contract goals) and race conscious (contract goals) methods
- Certified DBEs are included in a recipients Unified Certification Program (UCP) Directory—used by primes to identify eligible DBEs to meet contract goals
- Prime contractors use the directory to identify firms used to meet contract goals
- Primes must use only DBE certified sub-contractors to satisfy Federal-aid contract DBE goals set on projects let by recipients of FAA, FHWA, and FTA

### **Benefits of Certification**

- \$Billions awarded to DBE annually
- ▶ Bipartisan Infrastructure Law (BIL)provides more funding to recipients both in apportionment funds and discretionary grants
- More opportunities
- More types of opportunities will be available

### What Is a DBE or ACDBE?

- Disadvantaged Business Enterprise
  - ► For-profit small business
  - ▶ 51% owned by socially and economically disadvantaged individuals
  - Management and business operations controlled by those owners
- ► Airport Concessions Disadvantaged Business Enterprise
  - ► As above, but for airport concessions
  - ► Concessions include concession suppliers

### DBE/ACDBE Size Standards

- FHWA/FTA/FAA: Certifiers must assign the NAICS Code that most narrowly describes the work the DBE performs on federally assisted contracts
- ► Each NAICS Code is associated with a gross receipt cap
- A firm exceeds that cap if its gross receipts averaged over the previous five fiscal years exceeds the NAICS Code size cap
- FOR FHWA and FTA, regardless of SBA size cap, a firm does not qualify as a DBE if its gross receipts averaged over the firm's previous three fiscal years exceed \$30.40 million (adjusted from \$28.48 million as of March 2023)
- FAA follows SBA size standards by NAICS code, uses 5-year average, and has no statutory cap
- Current size cap is not found in ECFR site. It is found on the DOCR website; https://www.transportation.gov/DBEsizestandards

# DBE/ACDBE Ownership Requirements

- Owner(s) must be socially & economically disadvantaged (SED) individuals
- Citizens or permanent US residents
- Rebuttably presumed SED:
  - Black Americans, Hispanic Americans, Native Americans, Asian-Pacific Americans,
     Subcontinent Asian Americans, Women
- Case-by-case evaluation for individuals not in a presumptive group

# Ownership & Control

- ▶ SED owner(s) must own  $\geq$  51% of the business ( $\geq$  51% of stock if a corporation)
- Business must be controlled by qualifying owners
- Owner(s) must have sufficient knowledge and expertise to direct operations of firm
- ► Certifier will conduct interview and on-site (or virtual on-site) prior to certifying

### Personal Net Worth

- Qualifying owner(s) cannot have PNW in excess of \$1.32 million
- PNW calculation excludes:
  - ▶ Value of primary residence
  - ► Value of applicant business
  - ► Retirement assets (less penalties & fees)
- State laws on community property may affect calculations

# NPRM Proposes to Raise Personal Net Worth Cap

- 2022 NPRM
  - ▶\$1.6 million (based on Fed. Reserve data)
    - Includes: Personal assets & debts; jointly held assets; household items, jewelry, cars
  - Excludes: Value of applicant firm; equity in personal residence; retirement assets (new) (Also removes consideration of state marital/community property law)
- Adjustment mechanism: Every 5 years, posted to USDOT website
- Current
  - ▶\$1.32 million (since 2011)
  - ▶ Includes: Personal assets & debts; jointly held assets; household items, jewelry, cars; retirement assets less tax/penalties
  - Excludes: Value of applicant firm; equity in personal residence

    Adjustment mechanism: None (requires rulemaking)

# **Application Process**

- Complete Uniform Certification Application for your home state
- You will need to provide
  - Business taxes/proof of business size
  - PNW Statement and personal taxes
  - Affidavit of Certification
  - Supporting Documents
- Respond timely to information requests
- Participate in an onsite reviews

# **Annual Updates**

- Affidavits of No Change
  - Sworn under penalty of perjury
  - Required of all firms
  - ▶ No submission = failure to cooperate
- Notice of Change
  - ► Required within 30 days of change
  - ▶ No submission = failure to cooperate
- NO Recertification/Expiration/Renewal

## **Interstate Certification**

- Options
  - Simple Reciprocity
  - Review of Original Application Files
- Timelines
- Site Visit Information
- NAICS Codes

### NPRM 49 CFR Parts 23 and 26

- ▶ USDOT published NPRM in Federal Register on July 21, 2022.
- Comment period is closed.
- Department has reviewed comments and is drafting new rule.
- Publish later this year.

# FAA Recipients not Required to Certify Firms not associated with Transportation

- ► FAA: 49 CFR § 23.37(b) of the ACDBE Program Regulation states that recipients "are not required to certify a part 26 DBE as a part 23 ACDBE if the firm does not do work relevant to the airport's concessions program."
- 49 CFR § 23.55(k) prohibits counting "costs incurred in connection with the renovation, repair, or construction of a concession facility (sometimes referred to as the "build-out")." Thus, you are not required to certify firms that are participating in the build-out of a concession and not countable since they are not performing work relevant to the concession program.

# FHWA and FTA Recipients: Certifying non-Transportation-Related Applicants

- ▶ DOT funding recipients may emphasize this information to applicant firms and State and local agencies and may make inquiries into the nature of the firm's work and what the firm seeks to achieve with certification
- Recipients may recommend that a firm not pursue certification if the firm expresses that it has no intention of participating in or bidding on DOTassisted contracts or airport concessions contracts
- Must review application for eligibility if firm does not withdraw

### Resources

- ▶ 49 CFR Part 26
- ► <u>eCFR</u>:: 49 CFR Part 23 -- Participation of Disadvantaged Business Enterprise in Airport Concessions
- ► USDOT Official Q&A
- State Certifying Agencies
- ► FAA Office of Civil Rights
- FHWA Office of Civil Rights | Federal Highway Administration (dot.gov)



## **Ethnicity & Gender Data Sources**

The options and order used to identify ethnicity and gender are based on whether an organization certifies. Options include:

- The active certification record in linked directories
- The active certification record in non-linked directories
- Inactive certification records
- Vendor Profile>>Main tab

Speak with your Account Management team to get clarification for your specific situation.



# Submitting an Online Application

- Accessing the system
- Basic system navigation
- Starting the application
- Completing questions
- Submitting documents
- Signing the application
- Submitting the application





### California Unified Certification Program

















OUR MAIN SITE



# Disadvantaged Business Enterprise System Vendor Log in Staff Log In

**Vendor Certification** 

Search and/or join our database of certified vendors

Apply for / Renew Certification

About the System

Learn more about this system and how it works today

Information for Vendors



### Disadvantaged Business System Access Login Username FORGOT USERNAME / ACCOUNT LOOKUP Password FORGOT PASSWORD ☐ Remember Username Search and/or join our database of certified vendors Learn more about this system and how it works today Apply for / Renew Certification Information for Vendors







OUR MAIN SITE





Vendor Certification

Search and/or join our database of certified vendors

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### Online Certification

Welcome!

### Need Help?

- Download the user manual
- Please login or create an account to apply for certification, and/or provide annual updates and renewal information to us.
- Sign up for a Training Class

You may already have an account due to working relationships with other agencies. Therefore, prior to creating a new account, it is always best to Lookup Account to ensure you are not currently in the system.

### **New Certification**

Your firm is not currently certified.

Create Account

I Forgot My Username & Password <u>Lookup Account</u>

### **Renew Your Certification**

I Know My Username & Password Login

I Forgot My Username & Password <u>Lookup Account</u>

After logging in to your account, you will be directed to the application form. You can also click the Apply for Certification link on the right side of the "Dashboard." If you require technical assistance while completing the application, please use our <u>online support form</u>.





### **B2G**NOW



Home

View »

Search »

Message »

Settings »

Help & Support »

Logoff

Show All Hide All

<b>Dashboard</b>	isplaying re	cords assigned	d to your	company 🗸
Certification Applic	cations	Pending Submission	Pending Receipt	Pending Processing
Status		0	1	0
Certifications		Active	Pending	Renewing
Status		0	1	0

### **Certification Center**

⚠ If your firm holds active certifications (SBE/MBE/WBE/DBE/HUB/etc) from any organization, <u>submit a request</u> to add them to your account.

### **Key Actions**

### Renew/Apply for Certification

Take a Training Class

Watch a Training Video

**Activate Enhanced Account Security** 

### **Alerts**

No Activated Alerts. View Pending Alerts.

### Configure

Change Your Password

Activate Enhanced Account Security

Edit Your User Account Settings

View, Vote, & Post to the Wish List

Business Info

Profile Setup

List/Add Users

Main Contacts

Commodity Codes

EEO/Workforce

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### **System News**

Activate/Manage Enhanced Account Security -- use multi-factor authentication to provide an extra layer of security for your account.



**Enhanced Account Security** 

### Open Special Features for Vendors

Do you have success story to share related to our program? Share your testimonial so we can recognize your accomplishment!

<u>Check out the system Wish List</u> to submit ideas for system enhancements, vote on others' suggestions, and join the discussion by adding comments. We welcome your feedback to build a better system.

If your firm is certified (SBE, DBE, MBE, WBE, etc.), active records will appear in the "Certification Center" on the left side of this Dashboard. You can take two important actions:

- Add a date alert to an active certification to remind you of an upcoming renewal. You can add multiple alerts to any active certification -- for example 90 days, 60 days, and 30 days before the renewal is due.
- If your firm holds a certification that is not listed, <u>submit a missing certification request</u>. Our customer support team will review the supporting documentation and take action to add the record to ensure your profile is complete and up-to-date.

### **Training Classes & Events**

Learn more about the system with our regular training classes and see upcoming events relevant to your business -- View details.

- View events & RSVP today

Wiew New System News

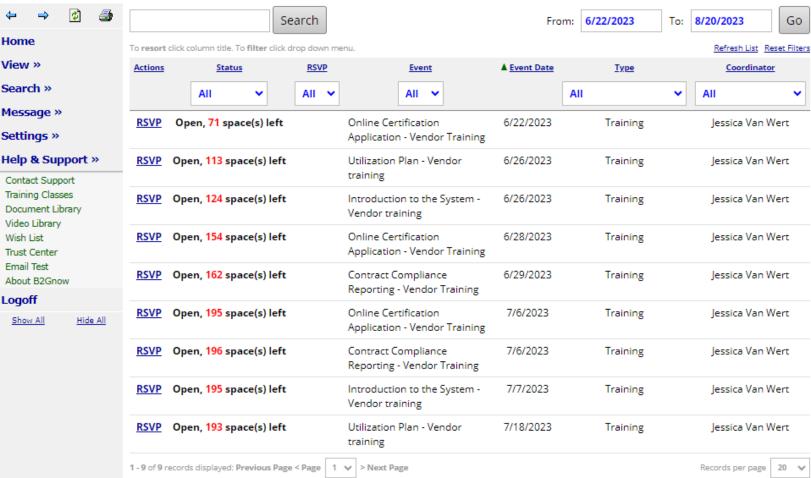




## **Transactions: Events & Training Classes**



Events may be available to attend. Click the links in the Action column to view information and details of a particular event. You can adjust the filters and date range to expand or narrow the list. Click Reset Filters to return to the default filters.







## **Video Library**



2	Select a category	All Categori	es 💙		Search	New Only
Document Library	Video Library	raining Classes	Wish List			

Core Training - Vendor	
Contract Compliance Reporting	Complete step-by-step instructions for responding to Contract Audits and Discrepancy notices.
Hire Module	Overview of the Hire module for vendors.
Introduction to the System	System Navigation and Vendor Profile.
Online Certification Application	How to use the system to submit a paperless online certification application.
Sales Reporting	Complete step-by-step instructions for completing and submitting sales reports.
<u>Utilization Plans - Vendor</u>	Complete step-by-step instructions for completing and submitting utilization plans.
Vendor Registration/Prequalification	Learn how to access and complete Vendor Registration forms.

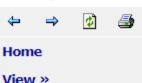
# **B2G**NOW Home View » Search » Message » Settings » Help & Support » Contact Support Training Classes Document Library Video Library Wish List Trust Center Email Test About B2Gnow

Logoff Show All

Hide All



# **B2G**NOW



Search »

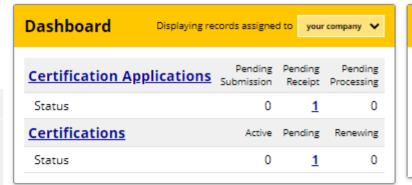
Message »

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 Edit Your User Account Settings
 List/Add Users

 View, Vote, & Post to the Wish List
 Main Contacts

 Commodity Codes
 EEO/Workforce

 Comp.



# Welcome to the California Unified Certification Program (CUCP) online application for Disadvantaged Business Enterprises (DBE) and Airport Concessions Disadvantaged Business Enterprises (ACDBE).

Need Help?

User manual

Sign up for a

Training Class

The CUCP Disadvantaged Business Enterprise/Airport Concessions Disadvantaged Business Enterprise Program (DBE/ACDBE) objectives are to ensure nondiscrimination in the award and administration of United States Department of Transportation (USDOT)-funded contracts; to create a level playing field on which DBE/ACDBEs can compete fairly for USDOT-funded contracts; to ensure the CUCP DBE/ACDBE program is narrowly tailored in accordance with applicable rules and regulations; to ensure only firms that fully meet 49 CFR Part 26 and 23 eligibility standards are permitted to participate as DBE/ACDBEs; to help remove barriers to the participation of DBE/ACDBEs in USDOT-funded contracts; to assist the development of firms that can compete successfully in the marketplace outside the DBE/ACDBE program; and to provide appropriate flexibility to recipients of Federal financial assistance in establishing and providing opportunities for DBE/ACDBEs.

#### **Qualifications for Certification**

Qualifications for Certification

### **Select an Option**

Your business is currently certified by California Department of Transportation.

Your business is currently NOT certified by California Department of Transportation or any other CUCP partners.

CUCP Partners include: California Department of Transportation, City of Los Angeles (BCA & LAWA), Los Angeles County Metropolitan Transportation

Authority, San Diego International Airport, S.F. Bay Area Rapid Transit District (BART), San Francisco Municipal Transportation Authority (SFMTA), City of

Fresno, San Mateo County Transit District (SAMTRANS), and Santa Clara Valley Transportation Authority (VTA).

Your business is located in California.

Submit a New DBE/ACDBE application.

Your business is not located in California.



## New DBE/ACDBE Application for California Department of **Transportation**

This application is for first time applicants seeking DBE/ACDBE certification.

First time applicants for DBE/ACDBE certification must complete and submit this certification application and related material to the certifying agency in California and participate in a mandatory on-site, telephonic, or virtual (options due to COVID-19 Safer at Home restrictions) interview conducted by that agency. The listed document checklist can help you locate the items you need to submit to the agency with your completed application. If you fail to submit the Training Class required documents, your application may be delayed and/or denied. Firms already certified as a DBE/ACDBE do not have to complete this form, but may be asked by certifying agencies outside of California to provide a copy of your initial application form, supporting documents, and any other information you submitted to California to obtain certification or to any other state related to your certification.

As a transportation agency in your state that performs certification functions, we will contact you about eligibility standards. Caltrans is a member of a statewide Unified Certification Program (UCP), which is required by the U.S. Department of Transportation. The UCP is a "onestop shop" certification program that eliminates the need for your firm to obtain certification from multiple certifying agencies within your state. The UCP is responsible for certifying firms and maintaining a database of certified DBEs and ACDBEs, pursuant to the eligibility standards found in 49 C.F.R Parts 26 and 23.

If you have you have any questions, please email us at <a href="mailto:dbe@certification.ca.gov">dbe@certification.ca.gov</a>.

Company & Contact Information				
Select a company type and contact you quickly for tec	d application auto-fill option. Confirm or enter your personal and company email addresses to permit us to chical support, if needed.			
BUSINESS NAME *	<ul> <li>This application is for Vicki's SCH Test</li> <li>This application is for a different firm</li> </ul>			
YOUR EMAIL ADDRESS *	vickischtest@b2gnowtest.com			
COMPANY EMAIL *	vickischtest@b2gnowtest.com			
COMPANY TYPE *	Partnership ~			
AUTOFILL *	Use existing account information to auto-fill application			



Need Help?

User manual

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Eligibility Requirements
The following basic criterion is used to evaluate eligibility for certification. However, meeting these basic items does not guarantee that an application will be approved. This is only intended as a general overview to see if your firm should apply for certification.
Under Sec. 26.107 of 49 CFR Part 26, dated February 2, 1999, if at any time, the Department or a recipient has reason to believe that any person or firm has willfully and knowingly provided incorrect information or made false statements, the Department may initiate suspension or debarment proceedings against the person or firm under 49 CFR Part 29, take enforcement action under 49 CFR Part 31, Program Fraud and Civil Remedies, and/or refer the matter to the Department of Justice for criminal prosecution under 18 U.S.C. 1001, which prohibits false statements in Federal programs.
Is your firm at least 51%-owned by a socially and economically disadvantaged individual(s) who also controls it?  (a) Yes (b) No
Is the disadvantaged owner a U.S. citizen or lawfully admitted permanent resident of the U.S.?   No
Is your firm a small business that meets the Small Business Administration's (SBA's) <u>size standard</u> and does not exceed \$30.40 million in gross annual receipts for firms applying for DBE or \$56.42 for firms applying for ACDBE certification?  One of the property of the
Is your firm organized as a for-profit business?
Does the personal net worth (PNW) of majority owner(s) claiming to be socially and economically disadvantaged exceed \$1.32 million with regulatory exclusions?
○ Yes
Is your firm located in California?
● Yes



In addition to completing an application form, you will be required to submit supporting documents with your application.

**Mandatory** documents must be submitted with your application; there are no exceptions. **Required** documents must be submitted if applicable to the type of your firm and nature of its work. If you have any questions, please contact the organization before starting.

Review the items below **before** beginning the process to ensure you are able to and are comfortable providing the requested information. If you are unable or unwilling to provide the **Mandatory** documents, **do not proceed**. Failure to submit the attachments without an explanation as to why any such attachment was not provided will result in a delay in processing and your firm could ultimately be denied certification.

NOTE: Some required documents may not be represented here in this document preview.

This document list will continue to be available after you start the application (click the **Documents** tab). You can also print the list to <u>your</u> <u>printer</u> or a <u>PDF file</u>.



Check this box and click **Continue** to start the application process.

**ALERT:** to ensure security of your New DBE/ACDBE Application, only **YOU** will have access to this record once it is created. By starting the process, it will initially be assigned to you, and no one else can access unless you reassign it to another user for completion or explicitly grant access by clicking the Utilities tab and adding a user to the Access List.

**Timeline:** you will have **90 days** to complete and submit this New DBE/ACDBE Application. Otherwise, the record will self-delete on **9/6/2023**. Periodic reminders will be sent to you by email up to that point. A deleted New DBE/ACDBE Application cannot be recovered; you will need to start again.

Continue

Return



## **Mandatory Documents**

All <u>mandatory</u> documents must be provided with the New DBE/ACDBE Application. Failure to submit a mandatory document will result in a delay in processing and/or could result in denial.

#### Affidavit of Certification

Download Form -- Download, sign, date and notarize.

#### Personal Net Worth Statement

<u>Download Form</u> -- For each socially and economically disadvantaged owners who the applicant firm relies upon to satisfy the Regulations 51% ownership requirement. Download, sign, date and notarize.

Personal signed Federal Income tax returns (Form 1040) including all schedules and attachments for the past 3 years for each disadvantaged owner, including W-2s and/or 1099 (if applicable)

For socially and economically disadvantaged owners who the applicant firm relies upon to satisfy the Regulations 51% ownership requirement.

Federal Corporate signed tax returns filed by the firm and its affiliates with all schedules and attachments, for the past 3 years

Include requests for extensions. Sign and dated.

### Proof of citizenship

I.E., passport, birth certificate, naturalization certificate, etc.

Personal signed Federal tax returns filed by the firm and its affiliates (if revenue reported in the 1040) with all schedules and attachments, for the past 5 years

Sign and dated.

Bank authorization and signatory cards



## **Required Documents**

Required documents must be provided when applicable to your firm. Failure to submit a required document without an explanation as to why any such attachment was not provided will result in a delay in processing and/or could result in denial.

Licenses, license renewal forms, permits, and haul authority forms

Please provide copies of current State and/or State of California license(s) or permit(s).

DBE/ACDBE and SBA 8(a), SDB, MBE/WBE certifications, denials, and/or decertifications

Include any U.S. DOT appeal decision on these actions.

Insurance agreements for each truck owned or operated by applicant firm and U.S. DOT numbers

Proof of warehouse/storage facility ownership or lease arrangements

Title(s), registration certificate(s), and U.S. DOT numbers for each truck owned or operated by your firm

Year-end balance sheets and income statements for the past 3 years (or life of firm, if less than 3 years)

Audited financial statements

Personal Federal tax returns including all schedules and attachments for the past 3 years, if applicable, for other disadvantaged owners of the firm

SUPPLIERS - List of distribution equipment owned and/or leased

SUPPLIERS - List of product lines carried



## **Certification Application: Main Summary**



 Main
 Documents
 Signature
 Submit
 Utilities
 Cert List

 Vicki's SCH Test

 Type: New DBE/ACDBE Application
 Status: Incomplete

 App #: 4136567
 0% complete

Fill in each of the sections noted below by clicking the **Fill In** buttons; edit a completed section by clicking **Edit**. You can complete the sections in any order, and the system will save your information as you go. Once all sections have been completed, the application will be complete and you will be able to sign and submit.

The Contact Person noted below is the only user authorized to access this application. If someone else needs access, change the contact by clicking the drop down menu or grant them access on the Utilities tab.

Need Help?

User manual

Sign up for a

Training Class

## New DBE/ACDBE Application Information

TYPE New DBE/ACDBE Application

CERTIFYING AGENCY California Department of Transportation

BUSINESS NAME Vicki's SCH Test

CURRENT STATUS Incomplete

APPLICATION NUMBER 4136567

DATE FOR DELETION 9/6/2023 (Extend)

This is the assigned user for this New DBE/ACDBE Application. To ensure security of the record, only YOU have access unless you reassign it to another user for completion or explicitly grant access by clicking the Utilities tab and adding a user to the Access List.



CONTACT PERSON

## Sections and Documentation

SECTION 1: CERTIFICATION INFORMATION - BASIC CONTACT INFORMATION



Incomplete: 0 completed of 8 required; 0 completed of 3 optional

SECTION 1: CERTIFICATION INFORMATION - PRIOR/OTHER CERTIFICATIONS AND APPLICATIONS



Incomplete: 0 completed of 3 required; 0 completed of 0 optional

SECTION 2: GENERAL INFORMATION -BUSINESS PROFILE



Incomplete: 0 completed of 10 required; 0 completed of 6 optional

SECTION 2: GENERAL INFORMATION -RELATIONSHIPS AND DEALINGS WITH OTHER BUSINESSES



Incomplete: 0 completed of 8 required; 0 completed of 0 optional

SECTION 3: MAJORITY OWNER INFORMATION



Incomplete: 0 completed of 1 required; 0 completed of 0 optional

SECTION 4: CONTROL - OFFICERS & BOARD OF DIRECTORS



Incomplete: 0 completed of 4 required; 0 completed of 0 optional

SECTION 4: CONTROL - MANAGEMENT PERSONNEL



 ${\color{red} \textbf{Incomplete:}}~0~completed~of~3~required;~0~completed~of~0~optional$ 

SECTION 4: CONTROL - INVENTORY



Incomplete: 0 completed of 3 required; 0 completed of 0 optional

SECTION 4: CONTROL - FINANCIAL INFORMATION



Incomplete: 0 completed of 5 required; 0 completed of 0 optional

SECTION 4: CONTROL - LICENSES & CONTRACTS



Incomplete: 0 completed of 3 required; 0 completed of 1 optional

SECTION 6: WORK AREAS



Incomplete: 0 completed of 1 required; 0 completed of 0 optional

DOCUMENT LIST



Incomplete: 0 attached of 17 mandatory; 0 attached of 15 required



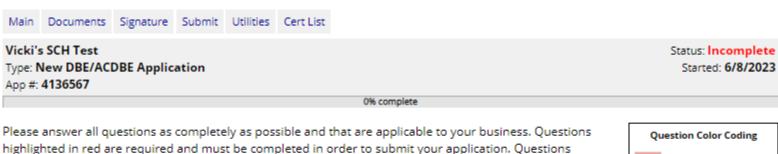
Signature and Submittal					
SIGNATURE	∑ Sign				
SUBMITTAL	<b>⊠</b> Submit				

Delete New DBE/ACDBE Application



# Certification Application: Section 1: Certification Information - Basic Contact Info





highlighted in yellow are optional; please complete all those that apply to your business. Click Save Draft frequently while filling out the form to ensure that your information is saved. Once saved,

you can return to the section at any time to continue. Some questions may not be shown in this section due to your company type.

Required & incomplete Optional & incomplete Complete

Save Draft

Save & Return to Summary

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#### \* required entry

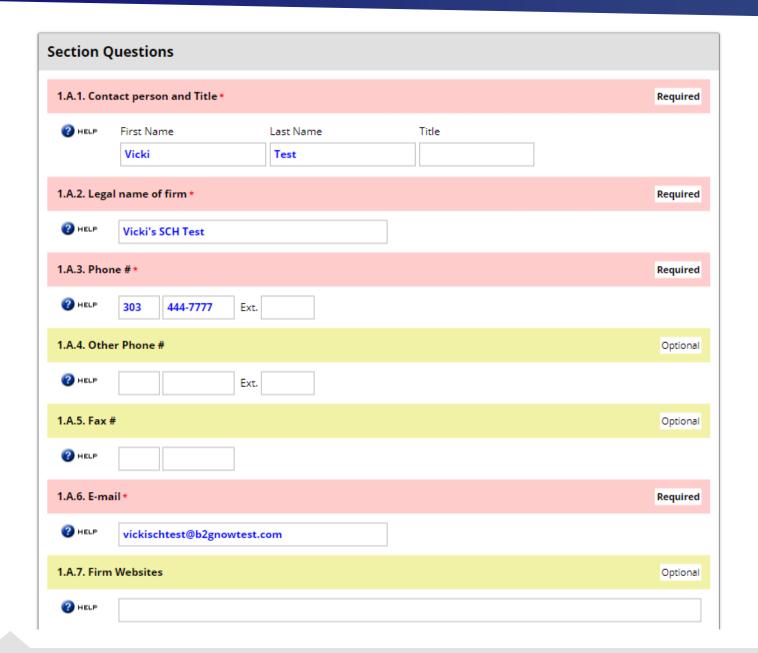
## **Section Status**

SECTION 1: CERTIFICATION INFORMATION - BASIC CONTACT INFORMATION SECTION STATUS

#### Incomplete

- 8 incomplete out of 8 required
- 3 incomplete out of 3 optional



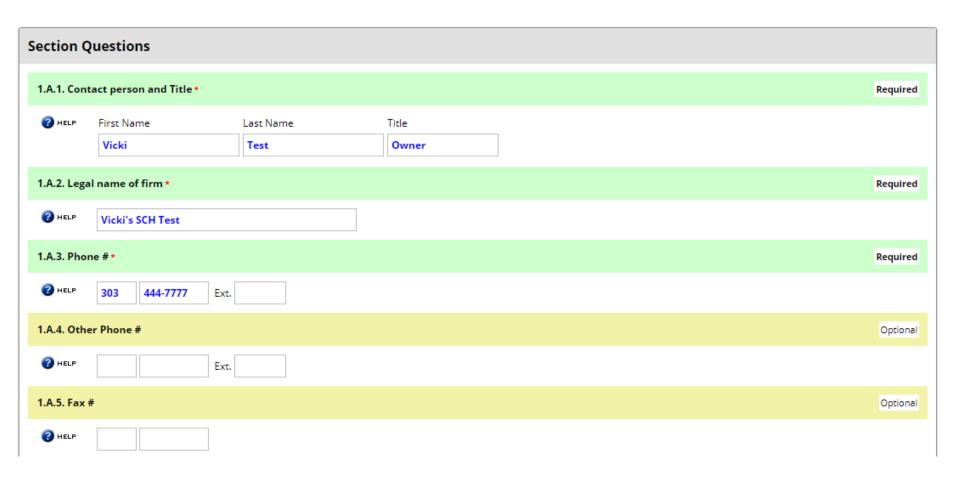




i.A.o.a. St	reet address of firm *		Required
? HELP	No P.O. Box		
	1200 Pennsylvania Avenue, N.W.	Address line 1	
		Address line 2	
		Address line 3	
	Washington	City	
	<b>DC ∨ 20460</b> - State, Zip, Zip4		
1.A.8.b. Co	ounty/Parish of Street Address *		Required
	None selected ✓ Save page to refresh county list if s	tate field has been changed.	
I.A.9.a. M	ailing address of firm *		Required
PELP	1200 Pennsylvania Avenue, N.W.	Address line 1	
		Address line 2	
		Address line 3	
	Washington	Address line 3 City	
	Washington  DC ✓ 20460 - State, Zip, Zip4		
l.A.9.b. Co			Required

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Section Questions							
1.B.9. Plea	1.B.9. Please indicate the certification type in which your firm is applying.*						
	Select all that apply.  DBE (Disadvantaged Business Enterprise)  ACDBE (Airport Concessionaire Disadvantaged Business Enterprise)  If you check the ACDBE option to this question and save, an ACDBE section and documents will be added to the application.						
1.B.10. Is	your firm currently certifie	d for any of the following U.S. DOT	programs?*	Required			
? HELP	the name of the certifying and any other states or UC  No  Yes: Certified as:  DBE ACDBE Cer  This table will expand page. If the question removed when you si	indicating whether your firm is curre agency that certified your firm. List the P members. Also provide the names tifying Agency  as you save lines. To add more lines, save pasts adding turns green, the answer is complete. You but the application.  any site visits conducted by your home State/UCP Member	e dates of any site visits co of state/UCP members that of state/UCP members that the state of state o	nducted by your home state conducted the review.  The state review.  The state review.  The state review.  The state review.			
	mm/dd/yyyy						
	page. If the question	as you save lines. <u>To add more lines, save pa</u> shading turns green, the answer is complete. Y ubmit the application.					



1.B.11. Inc	licate whether the firm or any persons listed in this application have ever been:*
HELP	(a) Denied certification or decertified as a DBE, ACDBE, 8(a), SDB, MBE/WBE firm?  No  Yes:
	If yes, explain the nature of the action. If you appealed the decision to DOT or another agency, attach a copy of the decision in the document list section.
	(b) Withdrawn an application for these programs, or debarred or suspended or otherwise had bidding privileges denied or restricted by any state or local ageny, or Federal entity?  No
	Yes:  If yes, explain the nature of the action. If you appealed the decision to DOT or another agency, attach a copy of the decision in the document list section.

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Section (	Questions
2.A.1. Giv	e a concise description of the firm's primary activities and the product(s) or services(s) it provides * Required
? HELP	If your company offers more than one product/service, list the primary product or service first. This description may be used in our database and the UCP online directory if you are certified as a DBE or ACDBE.
	Test test test
2.A.2.a. A	oplicable NAICS Code for this line of work * Required
? HELP	Select a Primary NAICS code for the line of work.  Select Code to search or browse available codes. A pop-up window will display.
	Do not type code into text field; use <u>Select Code</u> lookup. <u>Clear Code</u> to remove selection.
2.A.2.b. A	dditional NAICS Code for this line of work Optional
	Select Code to search or browse available codes. A pop-up window will display.
	Do not type code into text field; use <u>Select Code</u> lookup.  Clear Code to remove selection.



2.A.2.c.	Additional NAICS Code for this line of work	Optional
	Select Code to search or browse available codes. A pop-up window will display.	
	Do not type code into text field; use <u>Select Code</u> lookup. <u>Clear Code</u> to remove selection.	
2.A.2.d.	Additional NAICS Code for this line of work	Optional
	Select Code to search or browse available codes. A pop-up window will display.	
	Do not type code into text field; use <u>Select Code</u> lookup. <u>Clear Code</u> to remove selection.	
2.A.2.e.	Additional NAICS Code for this line of work	Optional
	Select Code to search or browse available codes. A pop-up window will display.	
	Do not type code into text field; use <u>Select Code</u> lookup. <u>Clear Code</u> to remove selection.	
2.A.2.f.	Additional NAICS Code for this line of work	Optional
	Select Code to search or browse available codes. A pop-up window will display.	
	Do not type code into text field; use <u>Select Code</u> lookup. <u>Clear Code</u> to remove selection.	



2.A.2.g. Ad	dditional NAICS Code for this line of work	Optional
	Select Code to search or browse available codes. A pop-up window will display.	
	Do not type code into text field; use <u>Select Code</u> lookup. <u>Clear Code</u> to remove selection.	
2.A.3. This	s firm was established on *	Required
? HELP	10/10/2017	
2.A.4. I/W	e have owned this firm since *	Required
	mm/dd/yyyy	
2.A.5. Met	thod of acquisition *	Required
? HELP	Check all that apply.  Started new business  Bought existing business  Inherited business  Gifted  Merger or consolidation	
	Other (explain:	



2.A.6.a. Is	your firm "for profit"?*	Required
	STOP! If your firm is NOT for-profit, then you do NOT qualify for this program and should not fill out this appropriate your firm is NOT for-profit, return to the Main tab of the application and click the Delete Application button.  Yes  No	•
2.A.6.b. Fe	ederal Tax ID# *	Required
	524567890	
2.A.7. Typ	e of Legal Business Structure *	Required
	Sole Proprietorship Corporation Limited Liability Company Partnership Limited Liability Partnership Other, Describe	
2.A.8. Nur	mber of employees *	Required
<b>⊘</b> HELP	Enter zero if none for any category. Provide a list of employees, their job titles, and dates of employment, or Document List.  Full-time 2  Part-time 0  Seasonal	n the



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Add another line

	uestion	S	
or storage s	pace, yar		or does it share a telephone number, P.O. Box, office Required entory, financing, office staff, and/or employees with
	whom you	u have any formal, informal, written, or oral	ese other businesses by identifying the business or person with agreement. Also detail the items shared.
	Yes:	Other Firm's/Person's Name	Items Shared/Nature of Shared Facilities

page. If the question shading turns green, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.



2.B.2. Has	any other	firm had an ownership inter	est in your firm at present or at a	ny time in the past?*				
? HELP	(2) HELP If Yes, explain below. You may be asked to provide further details and explain whether the arrangement continues.  No							
	○ Yes	Name of Business	Address	Type of Busi	ness			
			s. <u>To add more lines, save page</u> . To clear a l					
	present, o		s your firm ever existed under dif		Required			
? HELP	If you ans  No Yes	wered "Yes", you may be aske	d to provide further details and exp	lain whether the arrangement co	ntinues.			
2.B.3.b. At	t present, o	r at any time in the past, ha	s your firm existed as a subsidiary	of any other firm?*	Required			
? HELP	If you ans No Yes	wered "Yes", you may be aske	d to provide further details and exp	lain whether the arrangement co	ntinues.			



2.B.3.c. At present, or at any time in the past, has your firm existed as a partnership in which one or more of the partners are/were other firms?*							
PHELP	If you answered "Yes", you may be asked to provide further details and explain whether the arrangement continues.  No Yes						
2.B.3.d. At present, or at any time in the past, has your firm owned any percentage of any other firm?* Required							
? HELP	If you answered "Yes", you may be asked to provide further details and explain whether the arrangement continues.  No Yes						
2.B.3.e. At present, or at any time in the past, has your firm had any subsidiaries?*							
? HELP	If you answered "Yes", you may be asked to provide further details and explain whether the arrangement continues.  No Yes						



	present, or at any time in the past, has your firm served as a subcontractor with another firm ing more than 25% of your firm's receipts?*	Require
? HELP	If you answered "Yes", you may be asked to provide further details and explain whether the arrangement No	t continues.

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#### \* required entry

## **Section Status**

SECTION 3: MAJORITY OWNER INFORMATION SECTION STATUS

## Incomplete

- 1 incomplete out of 1 required

## **Section Questions**

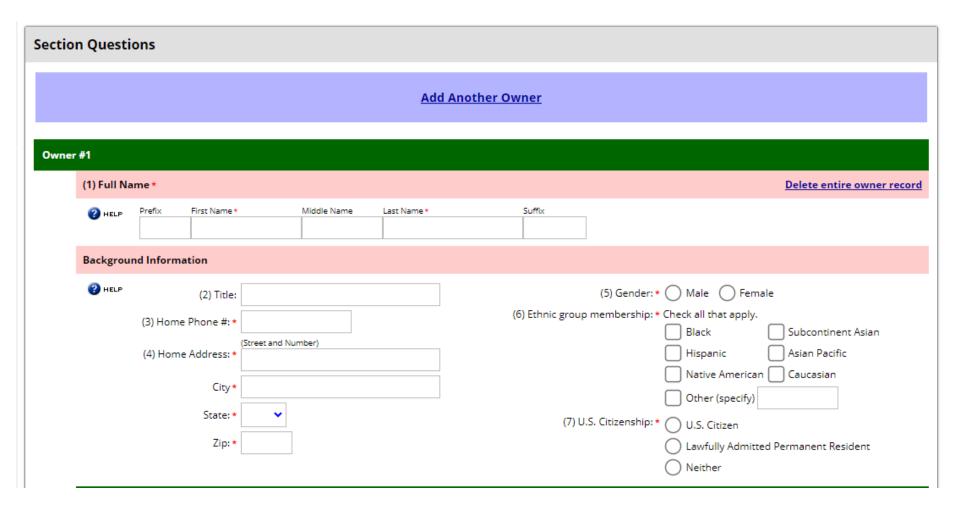
## **Add Owner**

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Ownershi	Interest		
(8) Numbe	r of years as	s owner*	
? HELP			
(9) Percen	tage owned	•	
? HELP	9	6	
Class of st	ock owned *		
			•
Date acqu	ired*		
	mm/dd/yyy	/y	
(10) Initial	investment	to acquire owners	ship interest in firm *
? HELP			0 if there was no initial investment for a particular type.
	Туре	Dollar Value	
	Cash	\$	
	Real Estate	\$	
	Equipment	\$	
	Other	s	



Describe h	ow you a	cquired your business *		
	Start	ocumentation substantiating your investment to the app ted business myself as a gift from: ught it from: erited it from:	licable item in the document list.	
B. Addition	nal Owner	Information		
(1) Describ	e familial	relationship to other owners and employees *		
? HELP	Enter "no	ne" if no relationship.		10
(2) Does th	is owner	perform a management or supervisory function for	any other business? *	
HELP  H	No Yes:	Name of Business	Function/Title	
		Save case to add black lines. Delete data from all fields in a line and		
		Save page to add blank lines. Delete data from all fields in a line and s	save page to clear line.	



		own or work for any other firm(s) that ersonnel sharing, etc.)? *	has a relationship witl	h this firm (e.g. ownership interest, shar	ed office space, financial investments,
<b>⊘</b> HELP	Sa	Name of Business <u>eve page</u> to add blank lines. Delete data from all field			
(3)(b) Does	this owner	work for any other firm, non-profit org	ganization, or is engage	ed in any other activity more than 10 hou	ırs per week? *
<b>⊘</b> HELP	No Yes:	ldentify this activity:			
(4)(a) What	t is the Pers	onal Net Worth (PNW) of the disadvant	taged owner applying f	or certification? *	
HELP	This ov	oplicable ( <u>this</u> owner is <u>not</u> claiming to be sweet is claiming to be socially and econon Personal Net Worth: \$	-	y disadvantaged)	
(4)(b) Has a	any trust be	een created for the benefit of this disad	vantaged owner? *		
<b>⊘</b> HELP	○ No	oplicable ( <u>this</u> owner is <u>not</u> claiming to be s ou may be asked to provide a copy of the s		y disadvantaged)	



ELP	No No									
	O Yes:	Name	Relationship	Company	Type of Business	Own or Manage				
						•				
						•				

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	ntify your firm's Office	ers *						
IELP	Name	Title/Position	Date Appointed	Ethnicity	Gend	er		
			mm/dd/yyyy		•	•		
			mm/dd/yyyy		•	•		
		you save lines. <u>To add more lines, s</u> ey will be automatically removed wh			he line and <u>save p</u>	age. If the questio		
A.2. Identify your firm's Board of Directors * Required								
HELP	Name	Title/Position	Date Appointed	Ethnicity	Gend	er		
			mm/dd/yyyy		•	•		
			mm/dd/yyyy		<b>~</b>	•		
		ou save lines. To add more lines, s			he line and <u>save g</u>	age. If the questio		
	-	ey will be automatically removed wh						
Do	any of the persons list	ted above perform a manag	gement or supervisor	y function for any ot	ther business	*		
IELP	If Yes, identify each p	person by name, his/her title,	the name of the other	business in which s/h	ne is involved,	and his/her fur		
	Yes Name	Tit	le E	lusiness Name		Function		



		persons listed as an Officer or Director o al investments, equipment, leases, pers		hat has a relationship with this firn	n? (e.g., ownership interest, shared	Required
PHELP		entify firm name, person and nature of bus	iness relationship.			
	○ No ○ Yes	Firm Name	Person	Nature of Business Relationship		
		This table will expand as you save lines. To add more	e lines, save page. To clear a line, delete data f	from all fields in the line and save page. If the o	uestion shading turns green, the answer is com-	plete You
		can ignore any extra blank lines they will be autom			desired in grants green, the answer is com-	prete. 100

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## **Section Questions**

#### 4.B.1. Duties of Owners, Officers, Directors, Managers, and Key Personnel\*

Required



Identify your firm's management personnel who are responsible in the following areas. Complete for all Owners, Officers, Directors, Managers and Key Personnel. If personnel has no ownership interest in the firm, enter zero in the Percent Owned field.

1. Sets policy for company direction/scope of operations

Name	Title/Position	Ethnicity	Gender	Percent Owned	Frequency
		~	~	96	•
		~	~	96	•

This table will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns green, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

» Copy records in Section 1 to Sections 2-13 below. Any existing information will be overwritten.

#### 2. Bidding and estimating

Name	Title/Position	Ethnicity	Gender	Percent Owned	Frequency
		~	~	96	•
		·	~	96	•

This table will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns green, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

#### 3. Major purchasing decisions

Name	Title/Position	Ethnicity	Gender	Percent Owned	Frequency
		~	~	96	•
		·	~	96	•

This table will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns green, the answer is complete. You



#### 4. Marketing and sales

Name	Title/Position	Ethnicity	Gender	Percent Owned	Frequency
		~	~	96	•
		~	~	96	~

This table will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns green, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

#### 5. Supervises field operations

Name	Title/Position	Ethnicity	Gender	Percent Owned	Frequency
		~	~	96	•
		•	~	96	•

This table will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns green, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

#### 6. Attends bid openings and lettings

Name	Title/Position	Ethnicity	Gender	Percent Owned	Frequency
		~	~	96	•
		•	~	96	•

This table will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns green, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

#### 7. Perform office management (billing, accounts receivable/payable, etc.)

Name	Title/Position	Ethnicity	Gender	Percent Owned	Frequency
		~	~	96	•
		•	~	96	•

This table will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns green, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.



#### 8. Hires and fires management staff

Name	Title/Position	Ethnicity	Gender	Percent Owned	Frequency
		~	~	96	~
		~	~	96	•

This table will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns green, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

#### 9. Hire and fire field staff or crew

Name	Title/Position	Ethnicity	Gender	Percent Owned	Frequency
		~	•	96	~
		~	~	96	~

This table will expand as you save lines. <u>To add more lines</u>, <u>save page</u>. To clear a line, delete data from all fields in the line and <u>save page</u>. If the question shading turns green, the answer is complete. You can ignore any extra blank lines — they will be automatically removed when you submit the application.

#### 10. Designates profits, spending or investment

Name	Title/Position	Ethnicity	Gender	Percent Owned	Frequency
		~	•	96	•
		·	•	96	•

This table will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns green, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

#### 11. Obligates business by contract/credit

Name	Title/Position	Ethnicity	Gender	Percent Owned	Frequency
		~	~	96	~
		~	~	96	~

This table will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns green, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

#### 12. Purchase equipment

Name	Title/Position	Ethnicity	Gender	Percent Owned	Frequency
		~	~	96	~
		~	~	96	~

This table will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns green, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.

#### 13. Signs business checks

Name	Title/Position	Ethnicity	Gender	Percent Owned	Frequency
		~	~	96	~
		~	~	96	~

This table will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns green, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.



4.B.1.a. Do	any of th	e persons listed above per	form a management o	r supervisory function	n for any other business?*		Required		
	If Yes, ide	entify the person, their title, t	he business, and their f	unction.					
	○ No								
	Yes Person Title Business Name Function								
						. If the question shading turns green, the answer is co	mplete. You		
		can ignore any extra blank lines th	ney will be automatically remo	oved when you submit the ap	oplication.				
	-	ne persons listed above owr nts, equipment, leases, pers	•	r firm(s) that has a re	lationship with this firm? (e.g., ov	nership interest, shared office space,	Required		
PHELP	If Yes, de	escribe the nature of the busi	ness relationship						
	○ No								
	O Yes	Firm Name	Person		Nature of Business Relationship				
		This table will expand as you save li	nes. <u>To add more lines, save</u>	page. To clear a line, delete	data from all fields in the line and <u>save page</u>	. If the question shading turns green, the answer is co	omplete. You		
		can ignore any extra blank lines ti	hey will be automatically rem	oved when you submit the a	pplication.				

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## **Section Questions** 4.C.1. Indicate your firm's inventory of Equipment and Vehicles \* Required (2) HELP Yes: Make/Model Current Value Owned or Leased by Firm or Owner? Used as collateral? Where is item stored? This table will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns green, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application. 4.C.2. Indicate your firm's Office Space \* Required HELP Yes: Office Space Street Address Owned or Leased by Firm or Owner? Current Value of Property or Lease This table will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns green, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application. 4.C.3. Indicate your firm's Storage Space \* Required Provide signed lease agreements for the properties listed on the document list. HELP Yes: Street Address Owned or Leased by Firm or Owner? Current Value of Property or Lease This table will expand as you save lines. To add more lines, save page. To clear a line, delete data from all fields in the line and save page. If the question shading turns green, the answer is complete. You can ignore any extra blank lines -- they will be automatically removed when you submit the application.



Section C	(uestions							
4.D. Does	your firm rely on any other fi	rm for management fun	nctions or	employee payroll?*		Required		
? HELP	ELP No No Yes							
4.E.1. Fina	ncial/Banking Information *					Required		
HELP	Provide bank authorization as	nd signature cards on the	document	list.				
	Name of Bank	City	State	The following individuals are able to sign checks on this account				
			•					
			•					
	This table will expand as you save lin any extra blank lines they will be a				gg. If the question shading turns green, the answer is complete. You	can ignore		
4.E.2. Bond	ding Information *					Required		
	If you have bonding capacity, identify the firm's bonding aggregate and project limits.							
	No bonding currently in place							
	Yes:							
	Aggregate limit: \$							
	Project Limit: \$							



	4.F. Identify all sources, amounts, and purposes of money loaned to your firm including from financial institutions. Identify whether you the owner and any other person or firm loaned money to the applicant DBE/ACDBE. *									
P HELP	Include th	ne names of any persons	or firms guarante	eing the Ioan. Provide c	opies o	f signed loan agre	ements and security	/ agreements on th	ne document list.	
	No loans outstanding									
	Yes:	Name of Source	Address of Source	e Name of Person Guaranteeing the	e Loan	Original Amount	Current Balance	Purpose of Loan		
						\$	\$			
						\$	\$			
		This table will expand as you s	save lines. <u>To add more</u>	<u>e lines, save page</u> . To clear a l	line, dele	te data from all fields i	in the line and <u>save page</u> .	If the question shading	g turns green, the answer is co	mplete. You
		can ignore any extra blank line	es they will be automa	atically removed when you su	bmit the	application.				
4.G. List all	contribut	tions or transfers of as	sets to/from your	firm and to/from any	of its o	owners or anothe	er individual over t	he past two years	*	Required
PELP	O									
HELP	○ No c	ontributions or transfer	s over past two yea	ars						
	O Yes	Contribution/Asset	Dollar Value	From Whom Transferred	To Wh Transf		Relationship D	ate of Transfer		
								mm/dd/yyyy		
								mm/dd/yyyy		
							the line and save page.	If the question shading	turns green, the answer is cor	nplete. You
	(	can ignore any extra blank line	s they will be automa	stically removed when you sub	mit the	application.				
			Sav	ve Draft Save & I	Returr	n to Summary	Cancel			



Section C	Section Questions								
4.H. List cu	4.H. List current licenses/permits held by any owner and/or employee of your firm (e.g. contractor, engineer, architect, etc.) *								
PHELP	O Not	applicable or no licenses/perm	its held						
	Yes:	Name of License/ Permit Holder	Type of License/Permit	Expiration Date	State				
				mm/dd/yyyy	•				
				mm/dd/yyyy	•				
		This table will expand as you save line can ignore any extra blank lines the				all fields in the l	line and <u>save page</u> . If the	question	shading turns green, the answer is complete. You
4.I. List the	e three lar	gest contracts completed by	your firm in the past th	nree years, if any	*				Required
() HELP	○ No c	ontracts in last three years							
	○ Yes	Name of Owner/Contractor	Name/Location of	Project Type	of Work Pe	rformed	Dollar Value of Co	ontract	
		This table will expand as you save line: can ignore any extra blank lines they		_		ll fields in the li	ne and <u>save page</u> . If the o	question :	shading turns green, the answer is complete. You



4.J. List the three largest active jobs on which your firm is currently working *  O No projects currently underway										
	_	Name of Prime Contractor		Location of Project	Type of Work	Project Start Date	Anticipated Com Date	pletion	Dollar Value of Contract	
						mm/dd/yyyy	mm/dd/yyyy			
						mm/dd/yyyy	mm/dd/yyyy			
					line, delete data from all field	lds in the line and <u>save pa</u>	ge. If the question shad	ding turns gree	en, the answer is compl	ete. You
í. Additi	onal Info	can ignore any extra blank lin				ds in the line and <u>save pa</u>	ge. If the question shad	ding turns gree		ete. Yo
. Additi	onal Info	can ignore any extra blank lin				ids in the line and <u>save pa</u>	ge. If the question shad	Jing turns gree		
(. Additi	onal Info	can ignore any extra blank lin				ids in the line and <u>save pa</u>	ge. If the question shad	ding turns gree		
. Additi	onal Info	can ignore any extra blank lin				ids in the line and <u>save pa</u>	ge. If the question shad	ding turns gree		

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Section Questions	
6.1. Identify your firm's geographic area •	Required
Statewide Work Area (ALL 58 Districts)	
or	
Alameda (1)	
Alpine (2)	
Amador (3)	Orange (30)
Butte (4)	Placer (31)
Calaveras (5)	Plumas (32)
Colusa (6)	Riverside (33)
Contra Costa (7)	Sacramento (34)
	San Benito (35)
Del Norte (8)	San Bernardino (36)
El Dorado (9)	San Diego (37)
Fresno (10)	San Francisco (38)
Glenn (11)	San Joaquin (39)
Humboldt (12)	San Luis Obispo (40)
Imperial (13)	San Mateo (41)
☐ Inyo (14)	Santa Barbara (42)
	Santa Clara (43)
Kern (15)	Santa Cruz (44)
Kings (16)	Shasta (45)
Lake (17)	Sierra (46)
Lassen (18)	Siskiyou (47)
Los Angeles (19)	Solano (48) Sonoma (49)
Madera (20)	Stanislaus (50)
	Sutter (51)
Marin (21)	Tehama (52)
Mariposa (22)	Trinity (53)
Mendocino (23)	Tulare (54)
Merced (24)	Tuolumne (55)
Modoc (25)	Ventura (56)
Mono (26)	Yolo (57)
Monterey (27)	Yuba (58)
Napa (28)	
Nevada (29)	



#### **Certification Application: Document List**



Main Documents Signature Submit Utilities Cert List

Vicki's SCH Test

Type: New DBE/ACDBE Application
App #: 4136567

Status: Incomplete

0% complete

Note that some documents are required due to the nature of your firm. Failure to submit the attachments without an explanation as to why any such attachment was not provided will result in a delay in processing and/or could result in denial.

#### Instructions for attaching files » click here to show

Note: this New DBE/ACDBE Application allows faxing of documents to the system. To use this option, click the Attach All Docs Via Fax button below or any individual Fax link to display and print a fax cover page. Additional instructions will be included on the cover page. Please note that as a condition of your application for certification, you are required to maintain in your office the original documents provided. California Department of Transportation will review these original documents, including the signed and notarized certification affidavit, during the site visit, if applicable. Furthermore, California Department of Transportation reserves the right to inspect in person and/or request original documents by mail of any supporting document at any time during the term of certification. If you cannot submit a document, please submit a Statement of Fact letter on company letterhead under the qualifying owner's signature with a brief explanation.

# DOCUMENT LIST STATUS Incomplete: 0 attached of 17 mandatory; 0 attached of 15 required DOCUMENT FORMAT Electronic documents only. This document checklist is used to securely and confidentially attach electronic files to the application.

Refresh List

Attach All Docs Via Fax

Return



## Instructions for Attaching Files

Close

#### Attach an electronic file

- 1. To attach an electronic file, click the Attach link.
- In the popup window (you may need to allow your Internet browser to permit popup windows), click the **Browse** button to find the relevant file.
- Click Attach File to upload; for larger files it may take several minutes for the process to complete, depending on your Internet connection.
- You can attach multiple files to each document type, but take care to attach the correct document(s) for each one.
- You can upload as many files as needed for a particular document type.
- 6. Once the file has uploaded, you can close the pop up window.

#### File limitations of electronic attachments

- The types of files that you can attach are restricted to maintain system security. PDF format is recommended for all attachments.
- Other files types may not be easily readable by staff and may delay the review of your New DBE/ACDBE Application. TIFF/TIF formatted files are not recommended.
- Attached files are limited to 100.0 MB. This is not a limitation of the system, but a reasonable maximum size that staff users are able to open and view on their computers.
- Larger files cannot be easily read or printed. If your electronic files exceed the 100.0 MB limit, you will need to rescan at a lower resolution or compress the file.

If a document is not applicable to your firm or situation and is not a required document, click **Not Applicable**. Once <u>all</u> documents are attached or marked as not applicable, this section will be complete.

#### ry Documents



#### **Mandatory Documents**

Refresh

All mandatory documents listed below must be attached. Do not attach other files in lieu of the requested documents; doing so may result in denial of your New DBE/ACDBE Application and/or delay in processing. If unsure how to proceed, please contact Customer Support.

Attach	Document	Download Form	Document Description	Status			
Attach or Fax	Affidavit of Certification	Download	Download, sign, date and notarize.	① NOT attached			
Attach or Fax	Personal Net Worth Statement	<u>Download</u>	For each socially and economically disadvantaged owners who the applicant firm relies upon to satisfy the Regulations 51% ownership requirement. Download, sign, date and notarize.	NOT attached			
Attach or Fax	Personal signed Federal Income tax returns (Form 1040) including all schedules and attachments for the past 3 years for each disadvantaged owner, including W-2s and/or 1099 (if applicable)		For socially and economically disadvantaged owners who the applicant firm relies upon to satisfy the Regulations 51% ownership requirement.	① NOT attached			
Attach or Fax	Federal Corporate signed tax returns filed by the firm and its affiliates with all schedules and attachments, for the past 3 years		Include requests for extensions. Sign and dated.	NOT attached			
Attach or Fax	Proof of citizenship		I.E., passport, birth certificate, naturalization certificate, etc.	NOT attached			
Attach or Fax	Personal signed Federal tax returns filed by the firm and its affiliates (if revenue reported in the 1040) with all schedules and attachments, for the past 5 years		Sign and dated.	NOT attached			
Attach or Fax	Bank authorization and signatory cards		-	① NOT attached			
Attach or Fax	Documented proof of any transfers of assets to/from your firm and/or to/from any of its owners over the past 2 years		-	① NOT attached			
Attach or Fax	Documented proof of monetary contributions used to acquire ownership for each owner		(e.g., both sides of cancelled checks)	NOT attached			



I	-		I
Attach or Fax	Schedule of salaries (or other remuneration) paid to all officers, managers, owners, and/or directors of the firm	-	① NOT attached
Attach or Fax	Fictitious Business Name Statement	-	① NOT attached
Attach or Fax	Descriptions of all real estate owned/leased by your firm and documented proof of ownership/signed leases	Including office/storage space, etc.	① NOT attached
Attach or Fax	List of all employees, job titles, and dates of employment	-	① NOT attached
Attach or Fax	List of equipment and/or vehicles owned and leased including VIN numbers, vehicle registration certificate, copy of titles, proof of citizenship, insurance cards for each vehicle	-	<b>⊕</b> NOT attached
Attach or Fax	Resumes for all owners, officers of firm and key personnel of the applicant	-	① NOT attached
Attach or Fax	Shareholders' Agreement(s)	-	NOT attached
Attach or Fax	Original and any amendments to Partnership Agreements	-	① NOT attached
L.			

#### AFFIDAVIT OF CERTIFICATION



This form must be signed and notarized for each owner upon which disadvantaged status is relied.

A MATERIAL OR FALSE STATEMENT OR OMISSION MADE IN CONNECTION WITH THIS APPLICATION IS SUFFICIENT CAUSE FOR DENIAL OF CERTIFICATION, REVOCATION OF A PRIOR APPROVAL, INITIATION OF SUSPENSION OR DEBARMENT PROCEEDINGS, AND MAY SUBJECT THE PERSON AND/OR ENTITY MAKING THE FALSE STATEMENT TO ANY AND ALL CIVIL AND CRIMINAL PENALTIES AVAILABLE PURSUANT TO APPLICABLE FEDERAL AND STATE LAW.

I (full nam e printed),	
swear or affirm under penalty of law that I am	I acknowledge and agree that any misrepresentations in this
(title) of the applicant firm	application or in records pertaining to a contract or subcontract
and that I	will be grounds for terminating any contract or subcontract
have read and understood all of the questions in this	which may be awarded; denial or revocation of certification;
application and that all of the foregoing information and	suspension and debarm ent; and for initiating action under
statem ents submitted in this application and its attachments and supporting documents are true and correct to the best of	federal and/or state law concerning false statem ent, fraud or other applicable offenses.
my knowledge, and that all responses to the questions are full	
and complete, om itting no material information. The responses include all material information necessary to fully and accurately identify and explain the operations, capabilities and	I certify that I am a socially and economically disadvantaged individual who is an owner of the above-referenced firm seeking certification as a Disadvantaged Business Enterprise or Airport
pertinent history of the named firm as well as the ownership, control, and affiliations thereof.	Concession Disadvantaged Business Enterprise. In support of m application, I certify that I am a member of one or more of the
	following groups, and that I have held myself out as a m ember o
I recognize that the information submitted in this application is	the group(s): (Check all that apply):
for the purpose of inducing certification approval by a	
government agency. I understand that a government agency	☐ Fem ale☐ Black Am erican☐ Hispanic Am erican
may, by means it deem sappropriate, determine the accuracy	□ Native American □ Asian-Pacific American
and truth of the statements in the application, and I authorize	☐ Subcontinent Asian American ☐ Other (specify)
such agency to contact any entity named in the application, and the named firm's bonding companies, banking institutions,	
credit agencies, contractors, clients, and other certifying	I certify that I am socially disadvantaged because I have been
agencies for the purpose of verifying the information supplied	subjected to racial or ethnic prejudice or cultural bias, or have
and determining the named firm's eligibility.	suffered the effects of discrimination, because of my identity
Lagranta galamitta garrammanta udit ay aminatian and ravious	as a member of one or more of the groups identified above,

of books, records, docum ents and files, in whatever form they exist, of the named firm and its affiliates, inspection of its

places(s) of business and equipment, and to permit interviews

refusal to permit such inquiries shall be grounds for denial of

of its principals, agents, and employees. I understand that

without regard to my individual qualities.

I further certify that my personal net worth does not exceed \$1.32 million, and that I am economically disadvantaged because my ability to compete in the free enterprise system has been impaired due to diminished capital and credit opportunities as compared to others in the same or similar line of business who are not socially and economically



certification



#### U.S. Department of Transportation

## Personal Net Worth Statement For DBE/ACDBE Program Eligibility

As of \_\_\_\_\_

OMB APPROVAL NO: <u>2105-0510</u> EXPIRATION DATE: 03/31/2025

FARTES OF			
This form is used by all participants in the U.S. Departmet (ACDBE) Programs. Each individual owner of a firm apply certification must complete this form. Each person signing accuracy of the statements made. The agency you apply disadvantaged as defined in the DBE program regulations	ring to participate as a this form authorizes to to will use the informa	DBE or ACDBE, whose ownership and contri the certifying agency to make inquiries as nec- tion provided to determine whether an owner is	ol are relied upon for DBE essary to verify the is economically
Applicant Name:			
Residence: (As reported to the IRS) Address, City, State and Zip Code			Residence Phone
Business Name of Applicant Firm			Business Phone
Marital Status: □ Single, □ Married, □ Divorced, □ Union	Spouse's Full Name	a:	
ASSETS	(Omit Cents)	LIABILITIES	(Omit Cents)
Cash and Cash Equivalents	\$	Loan on Life Insurance (Complete Section 5)	s
Retirement Accounts (IRAs, 401Ks, 403Bs, Pensions, etc.) (Report full value minus tax and interest penalties that would apply if assets were distributed today) (Complete Section 3)	\$	Mortgages on Real Estate Excluding Primary Residence Debt (Complete Section 4)	\$
Brokerage, Investment Accounts	\$	Notes, Obligations on Personal Property (Complete Section 6)	\$
Assets Held in Trust	\$	Notes & Accounts Payable to Banks and Others (Complete Section 2)	\$
Loans from You to the Firm, Other Entities, Individuals, & Other Receivables (Complete Section 6)	\$	Other Liabilities (Complete Section 8)	\$
Real Estate Excluding Primary Residence (Complete Section 4)	\$	Unpaid Taxes (Complete Section 8)	\$
Life Insurance (Cash Surrender Value Only) (Complete Section 5)	\$		
Other Personal Property and Assets (Complete Section 6)	\$		
Business Interests Other Than the Applicant Firm (Complete Section 7)	\$		
Total Assets	\$	Total Liabilities	\$
		NET WORTH	



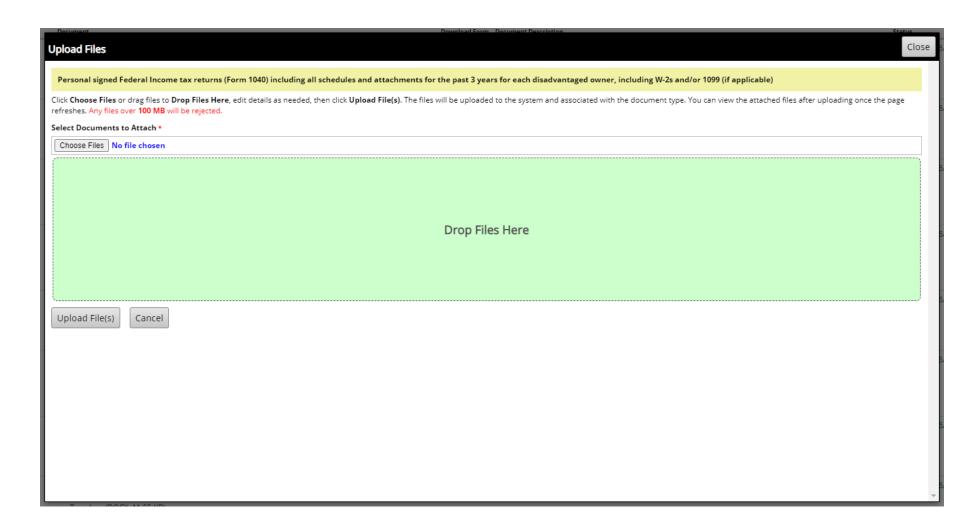
#### **Required Documents**

Refresh

Required documents that are not relevant to your firm can be marked as <u>not applicable</u>. Please use caution when reviewing the document list as failure to submit the attachments without an explanation as to why any such attachment was not provided will result in a delay in processing and/or could result in denial.

explanation as to vi	my amy sach accor	and the provided will resolve in a delay in processing and or t		e in deman		
Attach	Mark as Not Applicable	Document	Download Form	Document Description	Status	
Lock In Attach each document below or check the box to indicate it is not applicable to your business; then click the Lock In button.						
Attach or Fax		Licenses, license renewal forms, permits, and haul authority forms		Please provide copies of current State and/or State of California license(s) or permit(s).	NOT attached	
Attach or Fax		DBE/ACDBE and SBA 8(a), SDB, MBE/WBE certifications, denials, and/or decertifications		Include any U.S. DOT appeal decision on these actions.	NOT attached	
Attach or Fax		Insurance agreements for each truck owned or operated by applicant firm and U.S. DOT numbers			NOT attached	
Attach or Fax		Proof of warehouse/storage facility ownership or lease arrangements		-	NOT attached	
Attach or Fax		Title(s), registration certificate(s), and U.S. DOT numbers for each truck owned or operated by your firm		-	NOT attached	
Attach or Fax		Year-end balance sheets and income statements for the past 3 years (or life of firm, if less than 3 years)		-	NOT attached	
Attach or Fax		Audited financial statements		-	NOT attached	
Attach or Fax		Personal Federal tax returns including all schedules and attachments for the past 3 years, if applicable, for other disadvantaged owners of the firm		-	① NOT attached	
Attach or Fax		SUPPLIERS - List of distribution equipment owned and/or leased		-	NOT attached	
Attach or Fax		SUPPLIERS - List of product lines carried		-	NOT attached	
Attach or Fax		Signed loan and security agreements, and bonding forms		-	NOT attached	







#### **Mandatory Documents**

Refresh

All <u>mandatory</u> documents listed below must be attached. Do not attach other files in lieu of the requested documents; doing so may result in denial of your New DBE/ACDBE Application and/or delay in processing. If unsure how to proceed, please contact Customer Support.

Attach	Document	Download Form	Document Description	Status
Attach or Fax	Affidavit of Certification	Download	Download, sign, date and notarize.	Attached by Vicki Test     on 6/8/2023
	Test.docx (DOCX, 11.55 KB)			
	View File Download File Edit Info	<u>Delete File</u>		
Attach or Fax	Personal Net Worth Statement	Download	Download, sign and notarize	Attached by Vicki Test on 6/8/2023
	Test.docx (DOCX, 11.55 KB)			
	View File Download File Edit Info	<u>Delete File</u>		
Attach or Fax	Personal signed Federal Income tax returns (Form 1040) including all schedules and attachments for the past 3 years for each disadvantaged owner, including W-2s and/or 1099 (if applicable)		-	Attached by Vicki Test     on 6/8/2023
	Test.docx (DOCX, 11.55 KB)			
	View File Download File Edit Info	Delete File		



#### **Sections and Documentation**

SECTION 1: CERTIFICATION INFORMATION - BASIC CONTACT INFORMATION	<b>√</b> Edit	Complete: 8 completed of 8 required; 0 completed of 3 optional (by Vicki Test, 6/8/2023)
SECTION 1: CERTIFICATION INFORMATION - PRIOR/OTHER CERTIFICATIONS AND APPLICATIONS	<b>√</b> Edit	Complete: 3 completed of 3 required; 0 completed of 0 optional (by Vicki Test, 6/8/2023)
SECTION 2: GENERAL INFORMATION - BUSINESS PROFILE	<b>√</b> Edit	Complete: 10 completed of 10 required; 0 completed of 6 optional (by Vicki Test, 6/8/2023)
SECTION 2: GENERAL INFORMATION - RELATIONSHIPS AND DEALINGS WITH OTHER BUSINESSES	<b>√</b> Edit	Complete: 8 completed of 8 required; 0 completed of 0 optional (by Vicki Test, 6/8/2023)
SECTION 3: MAJORITY OWNER INFORMATION	<b>√</b> Edit	Complete: 1 completed of 1 required; 0 completed of 0 optional (by Vicki Test, 6/8/2023)
SECTION 4: CONTROL - OFFICERS & BOARD OF DIRECTORS	<b>√</b> Edit	Complete: 4 completed of 4 required; 0 completed of 0 optional (by Vicki Test, 6/8/2023)
SECTION 4: CONTROL - MANAGEMENT PERSONNEL	<b>√</b> Edit	Complete: 3 completed of 3 required; 0 completed of 0 optional (by Vicki Test, 6/8/2023)
SECTION 4: CONTROL - INVENTORY	<b>√</b> Edit	Complete: 3 completed of 3 required; 0 completed of 0 optional (by Vicki Test, 6/8/2023)
SECTION 4: CONTROL - FINANCIAL INFORMATION	<b>√</b> Edit	Complete: 5 completed of 5 required; 0 completed of 0 optional (by Vicki Test, 6/8/2023)
SECTION 4: CONTROL - LICENSES & CONTRACTS	<b>√</b> Edit	Complete: 3 completed of 3 required; 0 completed of 1 optional (by Vicki Test, 6/8/2023)
SECTION 6: WORK AREAS	<b>√</b> Edit	Complete: 1 completed of 1 required; 0 completed of 0 optional (by Vicki Test, 6/8/2023)
DOCUMENT LIST	<b>✓</b> Edit	Complete: 12 attached of 12 mandatory; 0 attached, 7 not applicable of 7 required





Delete New DBE/ACDBE Application



The electronic signature attests to the accuracy of the certification application.

#### \* required entry



By electronically signing this certification application, I hereby attest that the information contained herein and attached in electronic format is accurate and correctly represents the business, its owners, and its management.

Sign New DBE/ACDBE Application

Cancel





Delete New DBE/ACDBE Application

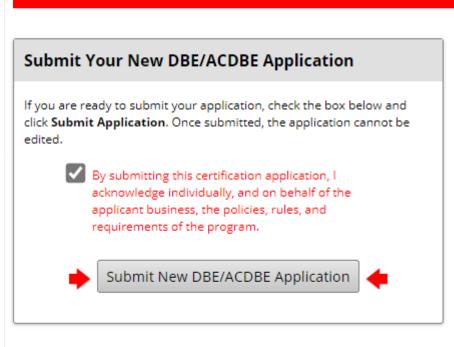


#### Certification Application: Submit New DBE/ACDBE Application





## Application is signed and pending submission > <u>Submit Application</u>











## NAICS Code Presentation Joint CUCP & BOC DBE/ACDBE Certification Workshop June 22, 2023

Sanjay Singh
California Unified Certification Program (CUCP) Chair
California Department of Transportation
Office of Civil Rights
sanjay.singh@dot.ca.gov

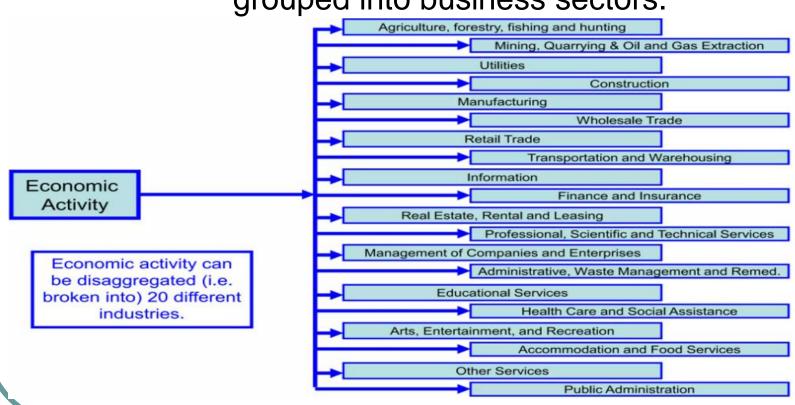
6/14/2023 **1** 

## NAICS Code – What is it?

- NAICS stands for the North American Industry Classification System.
- It is a standardized system used to classify and categorize businesses and industries in North America.
- The NAICS code system was developed by the statistical agencies of Canada, Mexico, and the United States.
- It replaced the previously used Standard Industrial Classification (SIC) system.
- It provides a consistent framework for collecting, analyzing, and reporting economic activity data.

## NAICS Code – What is it?

All economic activities within a country can be grouped into business sectors.



## NAICS Code – Industry Sectors

<u>Code</u>	Sector Title	Number of US Entities
11	Agriculture, Forestry, Fishing and Hunting	376,065
21	Mining	33,725
22	Utilities	52,025
23	Construction	1,564,895
<u>31-3</u> 3	Manufacturing	667,833
42	Wholesale Trade	719,282
44-45	Retail Trade	1,893,740
48-49	Transportation and Warehousing	733,597
51	Information	386,163
52	Finance and Insurance	806,762
	Total US Business Entities	7,234,087

<u>Code</u>	Sector Title	Number of US Entities
53	Real Estate Rental and Leasing	947,112
54	Professional, Scientific, and Technical Services	2,576,732
55	Management of Companies and Enterprises	97,749
56	Administrative and Support and Waste Services	1,641,698
61	Educational Services	439,219
62	Health Care and Social Assistance	1,724,350
71	Arts, Entertainment, and Recreation	397,633
<u>72</u>	Accommodation and Food Services	928,144
81	Other Services (except Public Administration)	1,986,470
92	Public Administration	259,365
	Total US Business Entities	10,998,472

## NAICS Code - How it's Used

- Business Classification: classify businesses into specific industry sectors.
- Business Registration and Reporting: When registering a business or filing reports with government agencies, such as the Internal Revenue Service (IRS).
- Government Procurement and Contracting: The NAICS code is used in government procurement and contracting processes.
- DBE/ACDBE Certification: All firms must be certified in the specific available NAICS code for the type of work they perform.

- The NAICS code is a unique six-digit numerical identifier assigned to the industry or business sector (ex. 541330).
- There are 20 business sectors.
- These sectors are further divided into subsectors.
- The subsectors are then drilled down into Industry Groups.

## Here's an Example

- NAICS Code: 541330
- 54 Sector (Prof. Scientific & Tech Srvs.)
- 541 Subsector (Prof. Scientific & Tech Srvs.)
- 5413 Industry Group (Architect, Eng. & Related Services)
- 54133 NAICS Industry (Eng. Services)
- 541330 National Industry (Eng. Services)

▼ 5413	Architectural, Engineering, and Related Services
541310	Architectural Services
541320	Landscape Architectural Services
541330	Engineering Services
541340	Drafting Services
541350	Building Inspection Services
541360	Geophysical Surveying and Mapping Services
541370	Surveying and Mapping (except Geophysical) Services
541380	Testing Laboratories

2012 NAICS	2017 NAICS	2022 NAICS	Corresponding Index Entries
541330	541330	541330	Acoustical engineering consulting services
541330	541330	541330	Acoustical system engineering design services
541330	541330	541330	Audio visual system engineering design services
541330	541330	541330	Boat engineering design services
541330	541330	541330	Chemical engineering services
541330	541330	541330	Civil engineering services
541330	541330	541330	Combustion engineering consulting services
541330	541330	541330	Construction engineering services
541330	541330	541330	Consulting engineers' offices
541330	541330	541330	Consulting engineers' private practices
541330	541330	541330	Electrical engineering services
541330	541330	541330	Engineering consulting services
541330	541330	541330	Engineering design services
541330	541330	541330	Engineering services
541330	541330	541330	Engineers' offices

### **541330 Engineering Services**

This industry comprises establishments primarily engaged in applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, structures, processes, and systems. The assignments undertaken by these establishments may involve any of the following activities: provision of advice, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.

## Illustrative Examples:

Civil engineering services

Environmental engineering services

Construction engineering services

Mechanical engineering services

Engineers' offices

Robotics automation engineering services

## Here's another Example

- NAICS Code: 722310
- 72 Sector (Accommodation & Food Srvs.)
- 722 Subsector (Food Services & Drinking Places)
- 7223 Industry Group (Special Food Srvs.)
- 72231 NAICS Industry (Food Srvs. Contractor)
- 722310 National Industry (Food Srvs. Contractor)

▼ 7223	Special Food Services
722310	Food Service Contractors
722320	Caterers
722330	Mobile Food Services
▼ 7224	Drinking Places (Alcoholic Beverages)
722410	Drinking Places (Alcoholic Beverages)
▼ 7225	Restaurants and Other Eating Places
<b>▼ 7225</b> 722511	Restaurants and Other Eating Places Full-Service Restaurants
722511	Full-Service Restaurants

2012 NAICS	2017 NAICS	2022 NAICS	Corresponding Index Entries
722310	722310	722310	Airline food services contractors
722310	722310	722310	Cafeteria food services contractors (e.g., government office cafeterias, hospital cafeterias, school cafeterias)
722310	722310	722310	Food concession contractors (e.g., convention facilities, entertainment facilities, sporting facilities)
722310	722310	722310	Food service contractors, airline
722310	722310	722310	Food service contractors, cafeteria
722310	722310	722310	Food service contractors, concession operators (e.g., convention facilities, entertainment facilities, sporting facilities)
722310	722310	722310	Food service contractors, industrial
722310	722310	722310	Food service contractors, institutional
722310	722310	722310	Industrial caterers (i.e., providing food services on a contractual arrangement (except single-event basis))

#### 722310 Food Service Contractors

This industry comprises establishments primarily engaged in providing food services at institutional, governmental, commercial, or industrial locations of others based on contractual arrangements with these types of organizations for a specified period of time. The establishments of this industry provide food services for the convenience of the contracting organization or the contracting organization's customers. The contractual arrangement of these establishments with contracting organizations may vary by type of facility operated (e.g., cafeteria, restaurant, fast-food eating place), revenue sharing, cost structure, and personnel provided. Management staff is always provided by food service contractors.

#### Illustrative Examples:

Airline food service contractors

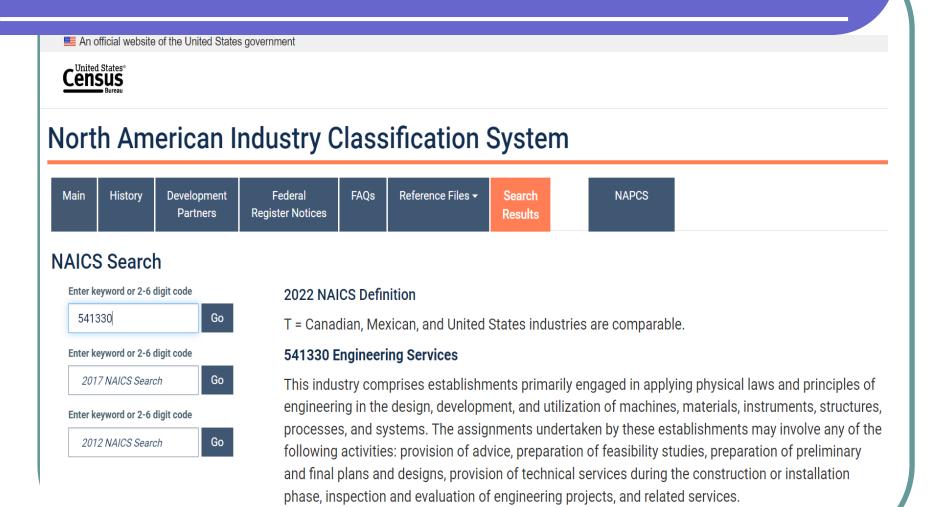
Food concession contractors (e.g., at sporting, entertainment, convention facilities) Cafeteria food service contractors (e.g., at schools, hospitals, government offices)

## NAICS Code – Your Code

## IRS Filings

De	rm 1120S partment of the Treasury ernal Revenue Service	► Informa	►	Income Tax Return for an S Corporation  Do not file this form unless the corporation has filed or is attaching Form 2553 to elect to be an S corporation.  It Form 11205 and its separate instructions is at <a href="https://www.irs.gov/form1120">www.irs.gov/form1120</a>	<u>)s</u> .
Fo	r calendar year 2015	or tax year	beginning	ng , 2015, ending .	
Α	S election effective date				
	1/01/2012	TYPE			
В	Business activity code number (see instrs)	OR			
-	_238900	PRINT			
С	Check if Schedule M-3 attached	1 101141			
Sch	edule B Other In	formation	(see instr	tructions)	_
1	Check accounting meth	od: a X	Cash b	Accrual c Other (specify) ►	_
2	See the instructions an	d enter the:			
	a Business activity. Construction b Product or service Concrete				
3	At any time during the ta nominee or similar per	x year, was a son? If "Yes,	ny sharehold " attach Sch	lider of the corporation a disregarded entity, a trust, an estate, or a chedule B-1, Information on Certain Shareholders of an S Corporation.	1
4		ore, or own, c corporation	directly or in ? For rules	indirectly, 50% or more of the total stock issued and outstanding of s of constructive ownership, see instructions. If 'Yes,' complete (i)	

## NAICS Code – Where to Look



## NAICS Code – Where to Look



## NAICS Code – Regulations

- 49 CFR §26.31 Must have a Directory that lists each type of work a firm is eligible to be certified.
- 49 CFR §26.45 Goal Setting Process, used to check the relative availability of DBEs.
- 49 CFR §26.53 Counting Rules; describes work a DBE will perform.
- 49 CFR §26.71 Certification Rules, must be certified in the most specific available NAICS code for that type of work.

## NAICS Code – Links

## United States Census Bureau

https://www.census.gov/naics/

## NAICS Code – Q&A

## Clear as mud?



## NEXT STEPS



# In-Person Workshops

June 29, 2023 @ 10AM - 2PM (PST) https://23dbeworkshop.eventbrite.com

Hands-on assistance | Public Agency Opportunities | Networking & Resources

## LA METRO

1 Gateway Plaza Los Angeles, CA 90012 San Diego International Airport
Airport Facilities Management Dept.
Building 3272 Admiral Boland Way
San Diego, CA 92101

Oakland International Airport
Terminal 1
1 Airport Drive
Oakland, CA 94621

# Thank you for attending!

Please Provide Your Feedback



